

Finance & Audit Committee April 25, 2017



Creating a healthier Marin together.

Telephone: 415-464-2090 / Fax: 415-464-2094

Website: www.marinhealthcare.org / Email: info@marinhealthcare.org

Special Study Session of the Full Board meeting with the **Finance & Audit Committee**

April 25, 2017, 5:45PM - 6:30PM

Board of Directors:

Ann Sparkman

Vice Chair:

Chair:

Harris Simmonds, MD

Secretary: Directors:

Jennifer Hershon, RN, MSN (F&A Committee) Larry Bedard, MD (Chair, F&A Committee)

Jennifer Rienks, PhD

Staff: Lee Domanico, CEO

Jim McManus, CFO Don Bouey, Counsel

Jean Noonan, Controller Michael Lighthawk, EA

Location:

MGH Finance Conference Room 100B Drakes Landing Road, Suite 190 Greenbrae, CA 94904

5:30pm - Closed Session Agenda

I. Call to Order

Approval of agenda

Approval of minutes of previous Closed Session - January 31, 2017 (Action)

II. Trade Secrets - Discussion involving trade secrets pursuant to Health & Safety Code Section 32106 concerning new programs, services or facilities.

III. **Adjourn Closed Session**

Bedard

Bedard

5:45pm - Open Session Agenda

I. Call to Order

Bedard

- A. Roll Call
- B. Approval of Agenda (Action)
- C. Approval of Previous Minutes: January 31, 2017 (Action)
- D. General Public Comment

Any member of the public audience may make statements regarding any items NOT on the agenda. Statements are limited to a maximum of three (3) minutes. Please state your name if you wish to be recorded in the minutes.

II. **Finance**

C.

Approve Recommendation to Full Board on proposed District Bedard Operation of the MGH Breast Center, Under Arrangements Program (Action) Noonan

Issuance of Remaining General Obligation Bonds B. Status of MGH 2.0

Noonan

Financial Reports - Q1 2017

Noonan

III. Agenda Items for Next Meeting, May 30, 2017

Bedard

A. 2016 Audited Financials Review (Draft) Action

IV. Adjournment

Bedard



Minutes of January 31, 2017



Marin Healthcare District

100B Drakes Landing Road, Suite 250, Greenbrae, CA 94904 Telephone: 415-464-2090 Fax: 415-464-2094

Website: www.marinhealthcare.org / Email: info@marinhealthcare.org

FINANCE AND AUDIT COMMITTEE

Regular Meeting
January 31, 2017, 6:00pm - 6:30pm

Attendance:

Jennifer Hershon Jennifer Rienks

Staff:

Chair:

Member:

Jean Noonan, Controller

Mary Friedman, Director, Strategic Planning Michael Lighthawk, Executive Assistant

Location:

MHD Conference Room at Drakes Landing 100B Drakes Landing Road, Suite 250

Greenbrae, CA 94904

Minutes

I. Call to Order

Hershon

- A. Roll Call Chair Hershon called the roll. Quorum established.
- B. Approval of Agenda Agenda approved.
- C. Approval of Minutes of Regular Meeting: November 29, 2016. Previous minutes approved.
- D. General Public Comment No public comment.
- II. Review / Approve Items Discussed in Closed Session (Action)

Hershon

A. **Motion:** To recommend the MHD Board of Directors approve the Space Lease, Staffing Arrangement, and Administrative Consulting Services Agreements with Napa Urology Associates and Consultant Harjit Khaira as presented to the MHD Finance & Audit Committee.

Member Rienks so moved. Seconded by Chair Hershon. Vote: all ayes. Motion passes.

B. **Motion:** To recommend the MHD Board of Directors approve the addition of Dr. Kenneth Tobin to the existing PSA with an income guarantee and recruitment incentive as presented to the MHD Finance & Audit Committee.

Member Rienks so moved. Seconded by Chair Hershon. Vote: all ayes. **Motion passes.**

III. Finance

Noonan

A. Financial Report – December 31, 2016
 Ms. Noonan qualified the December 31st financials as pre-audit.

Balance Sheet

Referring to the Balance Sheet, Ms. Noonan stated that Cash decreased by \$1.3M due to the timing of expenses and the inter-company reimbursements from the hospital. Tax Revenue Receivables of \$1.2M decreased from November due to a payment received from the county assessor for repayment of outstanding bond obligations.

In August of 2016, the hospital parking facility was transferred from Hospital Construction Costs to the District. The asset will be depreciated over 25 years.

The balance of the proceeds from the bonds issued in November 2015 of \$9.7M is reflected in the account "Assets limited to Use – Bond Funds" and are accrued expenses for District



Marin Healthcare District

100B Drakes Landing Road, Suite 250, Greenbrae, CA 94904 Telephone: 415-464-2090 Fax: 415-464-2094

Website: www.marinhealthcare.org / Email: info@marinhealthcare.org

construction and clinic expenses. Hospital construction costs incurred to date are \$92.7M. The final portion of the asset purchase note payable to CAM (reimbursed by MGH) of \$200K was paid in December 2016.

Income Statement

The Net District Operating Loss for the month was \$80,425 which was adverse to budget by \$33,598. Income included rental revenue from the hospital lease of \$42,542, interest income of \$48 and net unrealized investment gains of \$9,255. Expenses totaled \$132,270, including depreciation expense of \$111,370 which is above budget due to the parking garage placed into service in August.

1206B Clinics

Discussions ensued regarding higher Average Annual Investment per MD for the Marin Medical Group compared to other primary care physician clinics. Ms. Noonan will follow-up with more detail that may account for the wide variations between the Average Investments Per MD among the clinics.

B. Discuss Board Expenses

As a follow-up to a previous discussion, Ms. Noonan pointed out there was nearly \$21K in Board Expenses that included about \$10K in expenses for:

- Travel and expenses for AHA Leadership in San Diego
- Travel and expenses for ACHD in Monterey

The committee requested that more detail of the Board Expenses be presented at the next meeting as well as a preliminary review of the District's Travel Reimbursement Policy.

C. Discuss District participation on the MGH Investment Committee.

Ms. Noonan stated that after consideration of protocols, it would be appropriate for the Board Chair of the District to approach the CEO and Board Chair of the Hospital to discuss having a member of the District Board attend the MGH Investment Committee.

IV. MGH Audit Committee Update

Noonan

Ms. Noonan presented Moss Adams Internal Audit Report on Hospital Construction. Discussions ensued on various items within the report.

V. Agenda Items for Next Meeting

Hershon

- A. Detail on Board Expenses for 2016 (Noonan)
- B. Review of Travel Expenses Policy & Procedure (Bedard/Hershon)
- C. Discuss adding back "Management" Section to the F&A agenda (Bedard/Hershon)

VI. Adjournment

Hershon



Status of MGH 2.0

Bond Requisitions

- · As of March 31, 2017, the project fund balance maintained at Bank of New York Mellon was \$70,676,897.73.
- To date, MHD has requested 35 requisitions of bond funds as follows:

			West Wing Make		West Wing	Hillside Parking	
Requisition	Date Paid	Replacement	Ready	Sitework	Renovation	Structure	Total
-	12/18/2015	15,468,599.16	3,545,033.43	86,680.70	301,472.04	9,916,287.93	29,318,073.26
2	12/18/2015	6,829.40	45,407.40	1	•	1,342,439.02	1,394,675.82
က	12/31/2015	1,733,061.80	1,113,195.70	1		7,500.00	2,853,757.50
4	2/10/2016	4,301,014.57	1,210,694.71	1		2,581,072.52	8,092,781.80
2	2/25/2016	1,694,775.67	104,546.60		-	1,045,944.02	2,845,266.29
9	3/4/2016	135,293.86	665,495.00		•	36,085.91	836,874.77
7	3/14/2016	770,969.12	53,760.83	I.	1	1,381,324.26	2,206,054.21
8	3/22/2016	250.00		1	i	•	550.00
6	4/6/2016	193,781.25	891,257.50		T I I I I I I I I I I I I I I I I I I I	19,988.91	1,105,027.66
10	4/12/2016	569,216.35	111,563.39		•	1,572,180.96	2,252,960.70
7	4/25/2016	826,269.32				41,333.00	867,602.32
12	5/10/2016	616,625.10	718,475.00	1		805.00	1,335,905.10
13	5/24/2016	981,151.49	1,090,745.83		1	1,641,958.26	3,713,855.58
14	6/17/2016	318,748.31	98,805.24	•	3,700.00	152,128.52	573,382.07
15	6/21/2016	765,435.16	49,942.00		1	1,134,320.82	1,949,697.98
16	7/8/2016	287,438.39	862,449.00	•	•	10,719.41	1,160,606.80
17	7/29/2016	730,142.97	448,345.00		The state of the s	1,042,196.16	2,220,684.13
18	8/3/2016	833,704.70	1	-		26,435.00	860,139.70
19	8/26/2016	196,531.25	4,255.00		Programme Andrews Andr	3,799.50	204,585.75
20	8/30/2016	644,231.81	19,913.22			1,176,595.98	1,840,741.01
21	9/13/2016	191,625.50	256,074.61			1,128.41	448,828.52
22	9/26/2016	2.741,092.61	517.823.00			112 188 22	2 274 402 02



Bond Requisitions

Total	308,380.65	3,607,134.51	186,515.38	2,842,837.52	316,551.10	3,228,872.11	130,025.00	6,354,700.47	279,749.25	1,489,861.57	4,449,277.27	504,442.61	6,266,264.46	99,418,066.40
Hillside Parking Structure	1	56,948.56	3,333.91	103,138.47	1,243.73	60,612.99		689,315.45	-	1,128.41	161,485.75	61,331.80	88,492.52	24,473,763.50
West Wing Renovation	Ţ	1	ľ		ı	•	i	1	1		•		1	305,172.04
Sitework	1		r	1	ı		ı		1		i	1	1	86,680.70
West Wing Make Ready	35,879.36	264,975.50	53,795.97	61,103.00	1	288,647.39	12,000.00	943,517.17	1	12,000.00	243,338.87	12,000.00	94,981.00	13,830,020.72
Hospital Replacement	272,501.29	3,285,210.45	129,385.50	2,678,596.05	315,307.37	2,879,611.73	118,025.00	4,721,867.85	279,749.25	1,476,733.16	4,044,452.65	431,110.81	6,082,790.94	60,722,429.44
Date Paid	10/12/2016	10/25/2016	11/16/2016	11/18/2016	12/8/2016	12/23/2016	1/10/2017	1/18/2017	2/6/2017	2/15/2017	2/28/2017	3/21/2017	3/27/2017	
Requisition	23	24	25	26	27	28	58	30	31	32	33	34	35	Total



MGH 2.0

- ✓ Total project cost is estimated at \$534,864,000.
- resources and revenue bonds (estimated in 2018) will be used to Additional funding from ongoing operations, philanthropic bridge the gap from \$394M to \$545M.
- As of March 31, 2017, \$113.5M in expenses have been incurred for MGH 2.0 as follows:

Hospital Replacement

\$73.2M

Hillside Parking Structure

\$25.1M

West Wing Make Ready

\$0.6M

\$14.3M

West Wing Renovation

\$0.3M

Site Work

\$113.5M

Total



Project Funds Expended

Spec Specification Section Name		2010	2011	2012	2043	2011	1700			
					2107	4107	C107	2016	03/31/17	Total
						-				
		1								
	1,181,000			245,778	47 074	656 553	420 025	010 200	1	3
	817,000					20,802	432,933	145 657	. 70	1,680,296
	23,709,000			r		700,02	12 223 000	145,657	(21,412)	583,646
5.00000 Owner Purchased FF&E	30,000						12,223,999	162,147	22,000	22,497,146
o.cocoo Major Medical Equipment		į	1					103,033	182,000	345,853
-	225,000			•			12 217	50 600		
A Total Hillside Parking Structure Costs	25,962,000	•		245,778	47,074	677,355	13,107,750	10,918,312	182 588	71,916
									000(10)	43,110,031
	1,314,000		79 624		100 200				ì	,
	702,000	-			000,000					263,017
	9,245,000		1				•		· ·	,
							C			
	ı		1	ļ						9
3	100,000		-			The second secon				
B Total Sitework Project Costs	11,361,000		79,624		183 393				1	
Hoenital Dandacomont Building Control			1700							263,017
000										
	200 505 50				r				: :	j
3.00000 Permits & Fees	16.072.000	5,307,908	1,562,490	878,666	682,814	4,705,174	12,550,989	6,159,089	400.000	32 247 131
4.00000 Construction	348 281 000	_	-	-	-		2,863,363	1,391,745	1,768,218	6.023.326
	8 612 000			1	r		828'66	19,509,752	14,438,832	34,048,461
	31.745.000						î	8,177	,	8,177
8	7.446.000	1				The second second second		614,415	177,000	791,415
C Total Hospital Replacment Building Project Costs	439,953,000	5,307,908	1.562.490	878 666	C82 644	4 705 474	6,132	.1.0	62,360	68,492
				000,000	605,014	4,705,174	15,520,362	27,683,178	16,846,410	73,187,003
U West Wing Make Ready Project										
	1 306 000		,	r			1			1
3.00000 Permits & Fees	000,000,1		178,616	18	24,093	438,524	1,930,128	470,949	90,000	3 132 327
	16 577 000			1			100,718	356,214		456.931
	100 000			ì	· .		3,375,173	6,920,092	400,000	10,695,265
				•	1	1		ı		
8	1	,				1		The second second		
D Total West Wing Make Ready Project Costs	18,600,000		178 616	18	24 002	704 007	33/	432		769
E West Wing Renovation				2	£4,033	436,324	5,406,355	7,747,686	490,000	14,285,291
Design	3,968,000		296,623				200	1		
Construction	2,116,000		ı	ï	1		7/1,100	3,700		601,795
E Total West Wing Renovation Costs	32,904,000			1	L					
	38,988,000		296,623				301,472	3,700	-	601.795
							-3			

Healtheare Significant Resignation of the state of the st

Projected Costs 2017-2020

Hillside Parking Structure 2,00000 Property Acquisition 2,00000 Design 3,00000 Permits & Fees 6,00000 Owner Purchased FF&E 6,00000 Major Medical Equipment 7,00000 Data / Communications A Total Hillside Parking Structure Costs A Total Hillside Parking Structure Costs B Sitework Project 4,00000 Design 3,00000 Property Acquisition 2,00000 Design 4,00000 Construction 5,00000 Major Medical Equipment 6,00000 Major Medical Equipment 7,00000 Data / Communications 8 Total Sitework Project Costs	A		2019	2020	9/30/21	Bomaining	
					SIDOIS	Remaining	lotal
							1 600
							1,000,230
							200,00
							24,491,146
	•						343,833
		-					, 6
							71,916
							75,178,857
	/3 102	500 001		-			
	40,132	300,637	420,934			1,050,983	1,314,0
		401,143	300,857			702,000	702.0
		2,326,682	3,916,318	-		9,245,000	9.245,000
		•	•	-		1	
							,
		57,143	42,857			100.000	100 000
	43,192	6,373,825	4,680,966			11.097.983	11 361 000
							0,100,11
	675,000	000.006	000 006	- 305		•	
	2,224,962	2,966,615	1 898 959	773,000		2,700,000	34,947,131
4.cocoo Construction	70,695,208	160,605,224	77,734.476	3 128 572		740,400,400	13,113,862
	1,934,688	6,750,290		2,120,012		312,163,480	346,211,941
Coccoo Major Medical Equipment	3,095,138	15,951,863	12,698,000			0,004,978	8,693,155
	648,360	4,524,376	2,054,735			7 227 424	32,536,41
Total Hospital Replacment Building Project Costs	79,273,356	191,698,368	95,286,170	3.353.572		1,221,471	7,295,963
West Wing Make Board: Brains						303,011,400	442,798,46
00							
2.00000 Design	- 00						
3.00000 Permits & Fees	000,00					000'09	3.192.327
4.00000 Construction	2 150 000						456.931
	2, 130,000					2,150,000	12,845,265
							-
00							ı
D Total West Wing Make Ready Project Costs	2 240 000						769
	2,210,000			•		2,210,000	16,495,291
E West Wing Renovation							
Design		317,440	2.515.499	536 966		0000	
Construction			1,198,253	793,012	124 736	3,369,905	3,971,700
Total Wort Wind Boundary		79,350	2,813,718	20,885,337	9.125.595	32 904 000	22,004,000
		396,790	6,527,470	22,215,315	9,250,331	38,389,906	38,991,701
F Total Project Costs	81,526,548	198,468,983	106,494,606	25.568.887	9 250 331	424 200 254	100 100
					100,000,0	451,309,354	534,825,317



Financial Report March 31, 2016



To: MHD Finance Committee From: Jim McManus, CFO

Re: March 2017 Financial Report

Date: April 19, 2017

I. General Comments

These financial statements contain, in summary format, the balance sheet and net support to the District Clinics. The Clinics, as of March 31, 2017 are comprised of 15 locations and 58 practitioners, and are reported as one combined unit.

II. FY 2017 Income Statement and Budget

The Net District Operating Loss for the month was \$90,862 which was favorable to budget by \$38,062. Income included rental revenue from the hospital lease of \$42,542, interest income and net unrealized investment gains of 6,609. The District incurred total expenses of \$140,014, including depreciation expense of \$111,370 which is lower than budgeted due to additional hospital construction assets expected to be completed within the year. Expenses also included \$16,667 for the Behavioral Health program support, \$7,854 relating to Legal Fees, \$1,667 in Accounting fees, \$1,000 in dues, and \$956 in Board compensation and expenses.

Clinic losses for the month were \$1,036,913 (\$289,325 unfavorable to budget) and were reimbursed by MGH.

III. Balance Sheet

Assets

Cash at March 31, 2017 of \$4,160,214 increased by \$892,520 due to increased cash collections from the clinics related to bonus incentives received, as well as timing of expenses and reimbursements. Accounts receivable increased by \$27,686 from February relating to billing and collection activity for the clinics.

Intercompany Receivables of \$908,498 represent amounts due from MGH for Clinic reimbursements.

In August 2016, the hospital parking facility was completed and placed into service. The cost of the garage was transferred from Hospital Construction Costs to Parking Garage. The asset is being depreciated over a period of 25 years.

Deposits and Retainers include a \$1,000,000 retainer paid to Marin Medical Practice Concepts (MMPC) of which \$500,000 was transferred in April 2012 and the remainder in October 2016 for operating expenses of the Clinics.

Intangible Assets represent the Cardiovascular Associates of Marin (CAM) asset purchase price that was deemed to be for medical records and other intangibles (\$185,844 and \$675,660 respectively). These balances are reduced each month by amortization over a period of 15 years.



The balance of the proceeds from the bonds issued in November 2015 (\$74,565,772) is reflected in the account "Assets Limited to Use – Bond Funds". Hospital Construction Costs

Liabilities and Net Assets

incurred to date are \$111,194,728.

Accounts Payable of \$4,063,961 and Accrued Expenses of \$6,487,173 are comprised of invoices payable and accruals for District, construction, and clinic expenses.

Bonds payable are separated into current (principal due within one year) and non-current (due in greater than one year). Bond Premium represents payments by bond purchasers greater than the face amount of the bond because the stated interest rate of the bonds was higher than the market rate at the date of issuance. The premium is amortized over the life of the bonds as a reduction to interest expense.

The net assets of the District are \$30,231,901.

Marin Healthcare District Balance Sheet March 31, 2017

_	3/31/2017	2/28/2017	Change	12/31/2016
Assets				
Current Assets				
Cash and Cash Equivalents	4,160,214	3,267,694	892,520	2,803,128
Net Patient Accounts Receivable	3,124,595	3,096,909	27,686	2,298,670
Other Receivables	72,172	104,017	(31,845)	141,958
Intercompany Receivables	908,498	1,139,788	(231,290)	1,142,733
Inventories	15,692	15,692	-	15,692
Tax Revenues Receivable	6,419,098	6,444,405	(25,307)	6,554,218
Prepaid Expenses	28,786	73,668	(44,882)	51,252
Total Current Assets	14,729,055	14,142,173	586,882	13,007,651
Property, plant, and equipment, net	5,379,201	5,414,301	(35,101)	5,417,320
Parking Garage, net	24,081,923	24,164,396	(82,472)	24,329,340
Hospital Construction Costs	87,112,805	81,320,273	5,792,532	68,351,311
Intangible Assets, net	557,997	562,767	(4,770)	572,307
Assets Limited To Use - Bond Funds	74,565,772	81,280,823	(6,715,051)	96,885,786
Notes Receivable	197,542	201,726	(4,184)	210,037
Deposits & Retainers	1,072,633	1,072,633		1,072,633
Total Non-Current Assets	192,967,873	194,016,919	(1,049,046)	196,838,734
Total Assets	207,696,928	208,159,092	(462,164)	209,846,385
Liabilities and Net assets				
Current Liabilities				
Accounts Payable	4,063,961	3,814,017	249,944	2,475,914
Accrued Expenses	6,487,173	7,052,125	(564,952)	9,808,707
Intercompany Payables	1,150,000	1,166,667	(16,667)	1,200,000
Current Bond Maturities	2,645,000	2,645,000	(20,00.)	2,645,000
Current Maturities of Long-Term Obligations	2,013,000		-	
Total Current Liabilities	14,346,134	14,677,809	(331,675)	16,129,621
Bonds Payable	154,740,000	154,740,000	141	154,740,000
Bond Premium	8,279,332	8,304,046	(24,714)	8,353,475
Long-Term Obligations, Less Current Maturities	99,561	102,391	(2,830)	78,044
Total Liabilities	177,465,027	177,824,246	(359,219)	179,301,140
Net Assets				
Net Assets - Beginning Balance	30,545,246	30,545,246	:∈	25,781,263
Net (Income)/Loss	(313,345)	(210,400)	(102,945)	4,763,982
Total Net Assets	30,231,901	30,334,846	(102,945)	30,545,245
Total Liabilities and Net Assets	207,696,928	208,159,092	(462,164)	209,846,385

Marin Healthcare District Income Statement - Actual vs. Budget For the Month Ended March 31, 2017

	March	Month-to-Dat	te	Ma	March Year-to-Date				
	Actual	Budget	Variance	Actual	Budget	Variance			
Rental Revenue	\$42,542	\$42,500	\$42	\$127,625	\$127,500	\$125			
Other Revenue	0	0	0	0	0	0			
Investment Earnings	6,609	250	6,359	24,470	750	23,720			
Total Income	49,152	42,750	6,402	152,095	128,250	23,845			
Legal Fees	7,854	3,333	(4,521)	11,634	10,000	(1,634)			
Accounting Fees	1,667	1,667	0	5,833	5,000	(833)			
Board Compensation	700	1,017	317	2,300	3,050	750			
Board Expenses	256	2,083	1,827	3,574	6,250	2,676			
Depreciation Expense	111,370	142,907	31,537	334,109	428,721	94,612			
Consulting Fees	0	0	0	0	0	0			
Charitable Contributions	0	500	500	0	1,000	1,000			
Community Education	500	2,500	2,000	31,359	7,500	(23,859)			
Dues	1,000	1,000	0	3,000	3,000	0			
MGH Program Support	16,667	16,667	0	50,000	50,000	0			
Advertising	0	0	0	11,565	0	(11,565)			
Total Expense	140,014	171,674	31,660	453,374	514,521	61,147			
Net District Operating Income	(90,862)	(128,924)	38,062	(301,279)	(386,271)	84,992			
Non-Operating Income/Expense									
Clinic Activity									
Net Loss From Clinics	(1,036,913)	(747,588)	(289,325)	(2,389,270)	(2,237,433)	(151,837)			
MGH Clinic Reimbursement	1,036,913	747,588	289,325	2,389,270	2,237,433	151,837			
Net Clinic Activity	0	0	0_	0	0	0			
Bond-Related Revenue/Expense									
Tax Revenue	0	0	0	0	0	0			
Bond Fund Earnings (transferred to construction									
in progress)	(12,082)	0	(12,082)	(12,082)	0	(12,082)			
Bond Issuance Costs	0	0	0	0	0	0			
Net Income/(Loss)	(\$102,944)	(\$128,924)	\$25,980	(\$313,361)	(\$386,271)	\$72,910			
549-F 579F									

		# Of	Cu	irrent Month		Monthly		Year to Date		Avg. Annual
Managed Clinics	# MD/NP	Months	Actual	Budget	Variance	Invest/MD	Actual	Budget	Variance	Invest/MD
San Rafael Medical Center	1.00	3.00	9,321	(2,642)	11,963	9,321	3,629	(7,926)	11,555	14,515
North Marin Internal (Novato)	5.00	3.00	(54,092)	(10,699)	(43,393)	(10,818)	(111,534)	(33,256)	(78,278)	(89,227)
Marin Medical Group (MMG)	3.50	3.00	(54,497)	(41,876)	(12,621)	(15,570)	(175,449)	(125,628)	(49,821)	(200,513)
El-Ghoneimy	2.00	3.00	(5,973)	(2,972)	(3,001)	(2,987)	(25,508)	(8,916)	(16,592)	(51,015)
Tamalpais Internal Medicine (TIM)	3.00	3.00	(17,742)	(6,085)	(11,657)	(5,914)	(26,299)	(18,255)	(8,044)	(35,065)
Cardiology Associates (CAM)	15.88	3.00	(578,176)	(423,868)	(154,308)	(36,421)	(1,467,178)	(1,271,840)	(195,338)	(369,683)
Urology	4.00	3.00	(88,984)	(54,940)	(34,044)	(22,246)	(62,715)	(148,076)	85,361	(62,715)
Vascular Surgery	4.00	3.00	(93,365)	(90,365)	(3,000)	(23,341)	(260,866)	(271,453)	10,587	(260,866)
Marin Endocrine	3.50	3.00	(46,015)	(30,526)	(15,489)	(13,147)	(145,998)	(85,614)	(60,384)	(166,854)
2 Bon Air - Rheumatology/Chase	3.00	3.00	(4,982)	7,039	(12,021)	(1,661)	56,461	42,109	14,352	75,281
Murphy	3.20	3.00	(6,076)	(7,324)	1,248	(1,899)	(17,179)	(21,972)	4,793	(21,473)
Novato Medical Office	0.00	3.00	(36,821)	(20,970)	(15,851)		(96,266)	(99,526)	3,260	
							,			
Totals	48.08		(\$977,403)	(\$685,228)	(\$292,175)		(\$2,328,901)	(\$2,050,353)	(\$278,548)	
Palliative Care	1.00	3.00	(\$7,749)	(\$8,183)	\$434	(7,749)	(\$29,368)	(\$24,549)	(\$4,819)	(\$117,472)
Clinic Administration	0.00	3.00	(\$33,290)	(\$22,722)	(\$10,568)		(\$44,334)	(\$68,166)	\$23,832	
		# Of	Cu	irrent Month		Monthly		Year to Date		Avg. Annual
Self - Managed Clinics	# MD/NP	Months	Actual	Budget	Variance	Invest/MD	Actual	Budget	Variance	Invest/MD
West Marin Medical Center (Pt. Reyes)	3.50	3.00	(9,063)	(8,928)	(135)	(2,590)	(28,666)	(26,784)	(1,882)	(32,761)
Soluna Health	0.00	0.00	(42)	0	(42)		(127)	0	(127)	
Totals	3.50	h	(\$9,105)	(\$8,928)			(\$28,793)	(\$26,784)	(\$2,009)	
				- Landing Control	<u> </u>		<u></u>			
Totals Before Behavioral Health	52.58		(\$1,027,548)	(\$725,061)	(\$302,487)	, and	(\$2,431,396)	(\$2,169,852)	(\$261,544)	
Behavioral Health (Note 1)	5.00	3.00	(\$9,366)	(\$22,527)	\$13,161	(\$1,873)	\$42,126	(\$67,581)	\$109,707	\$33,701
Total All Clinics	57.58		(\$1,036,913)	(\$747,588)	(\$289,325)		(\$2,389,270)	(\$2,237,433)	(\$151,837)	

Note 1 - Up to \$200K of Behavioral Health Clinic losses is included in the Program Support payments by the District to MGH